

Wholesale Onboarding Pack

Reseller terms, allocation policy & prep-fee schedule — everything you need before your first order.

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Welcome

Okie Dokie Distribution gives qualified resellers direct, allocation-based access to authentic squishy & novelty inventory with no deposit to reserve and pay-on-ship billing. This packet explains exactly how allocation, prep, compliance documents, and billing work so you can get approved and start reserving with confidence.

Allocation & First-Come, First-Served Terms

- **Order timestamp** sets your queue position — strictly first-come, first-served.
- **No-deposit reservation:** nothing is charged at reservation. Payment is due prior to shipping — your order ships once the invoice is paid.
- **Inventory availability:** quantities are limited; reservations beyond available allocation roll to the next position.
- **Replacement rules:** if a SKU under-arrives, you may substitute an in-stock SKU or release that line.
- **Cancellation window:** if payment isn't cleared within 5 business days of the ship-ready invoice, the allocation moves to the next buyer in line.

Warehouse Prep Fee Schedule

Prep is applied and billed once your **full order is ready to ship** — certain items require special packaging, so prep is finalized at that point and you're billed only for the prep actually performed. Indicative rates:

PREP OPTION	RATE
No Polybag (loose)	\$1.00 / unit
Retail Polybagged	\$1.50 / unit
Shipped to you (you provide label)	\$0.35 / unit

Rates are indicative. Bundles and special items may carry different prep terms — confirm with Okie Dokie Distribution.

Compliance & Children's Product Certificates (CPC)

Children's Product Certificates and third-party lab test reports are held on file for the RMS / SmushMart lines and can be provided to satisfy Amazon, Walmart, and TikTok Shop brand-gating and safety reviews. Approved buyers can request documents per SKU from inside the portal or from their account contact.

QuickBooks Billing — Payment Before Shipping

When your reserved inventory lands and is ready to ship, an invoice draft is generated in QuickBooks Online with your exact case counts, unit totals, and prep selection. You receive a secure QuickBooks payment link; **payment is due prior to shipping** and goods dispatch on cleared payment. Nothing is charged at reservation time.

How to Get Started

- 1 Apply.** Complete the Wholesale Reseller Application — company, EIN/Tax ID, business address, sales channels, and preferred warehouse prep.
- 2 File your certificate.** Upload your resale or tax-exemption certificate and confirm the resale attestation. It's kept securely on file.
- 3 Create your account.** Set a password to track orders and documents at any time from your account dashboard.
- 4 Reserve.** Approval unlocks live wholesale pricing — reserve your allocation first-come, first-served. No deposit due now.
- 5 Pay & ship.** When inventory lands, you're invoiced via QuickBooks; goods ship on cleared payment.

No deposit to reserve

Your allocation is held by submission time. You're only invoiced when goods are ready to ship.

Authentic goods only

Authorized inventory with compliance documents available on request for marketplace gating.

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